

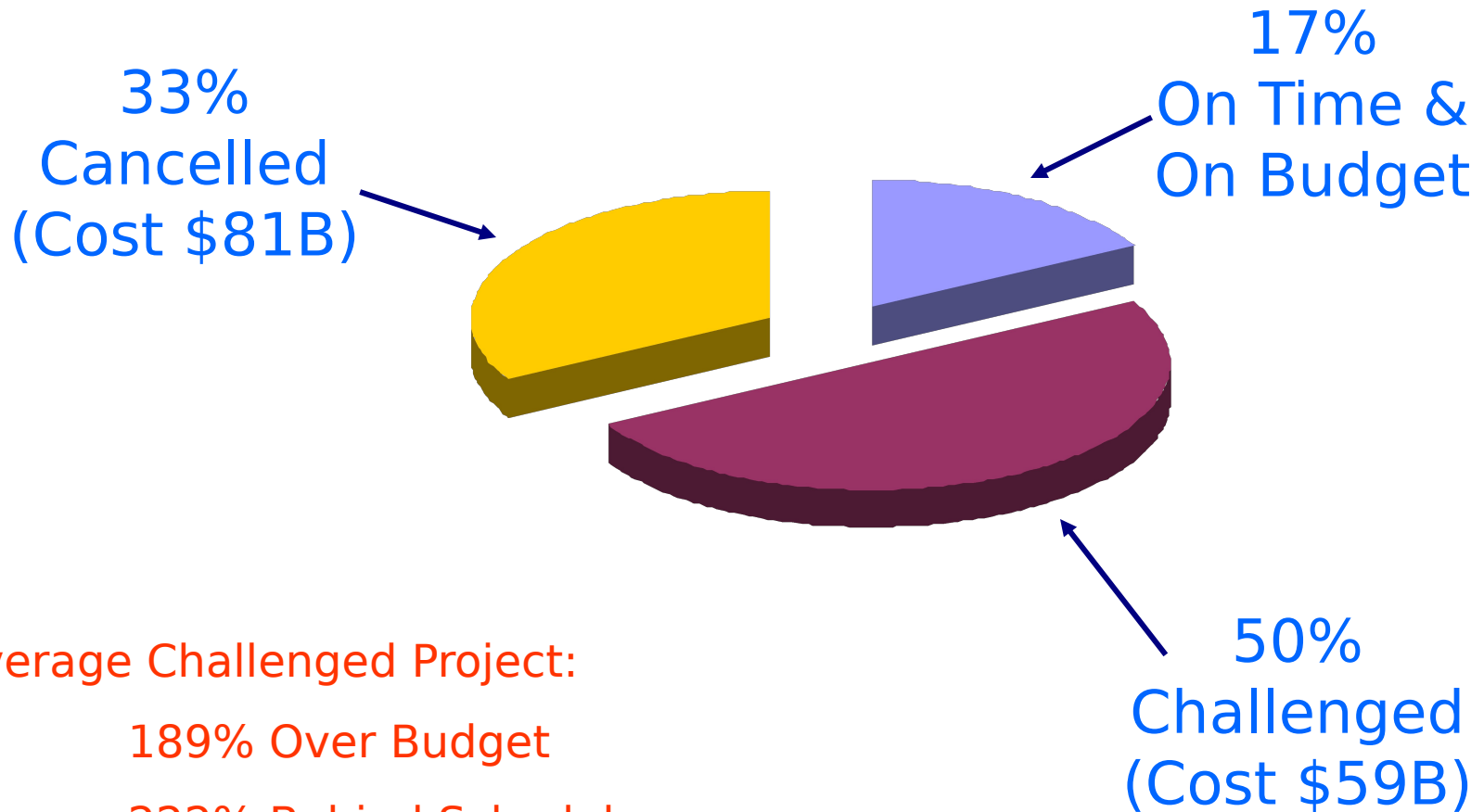
When Any Road Won't Do... Project Scope Points the Way

Larry Fellows

Compliance Automation, Inc.



Standish Group Survey - 1995

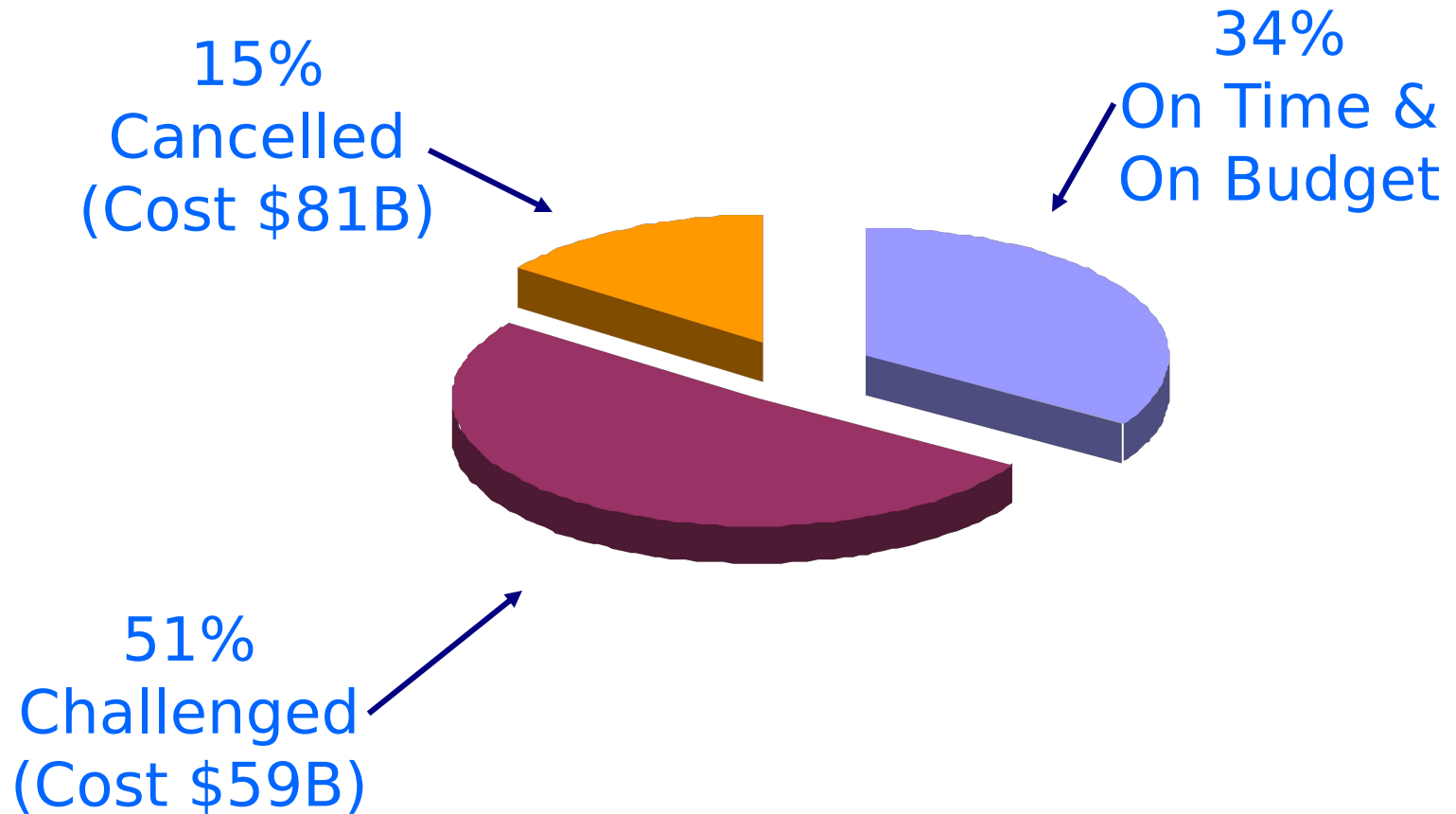


Average Challenged Project:
189% Over Budget
222% Behind Schedule

Only 61% of originally specified features delivered.



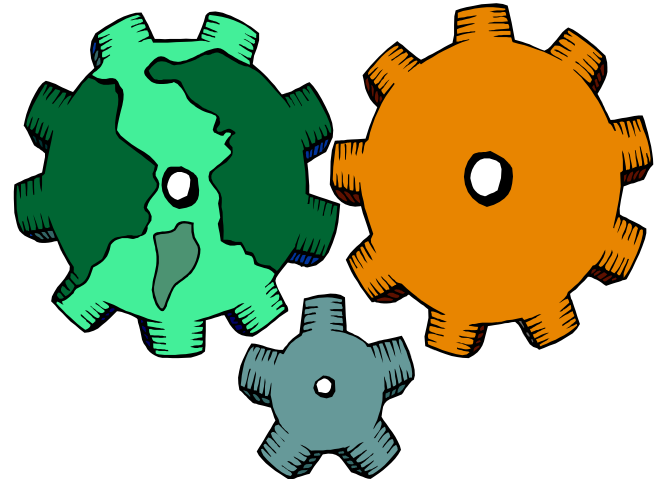
Standish Group Survey - 2002



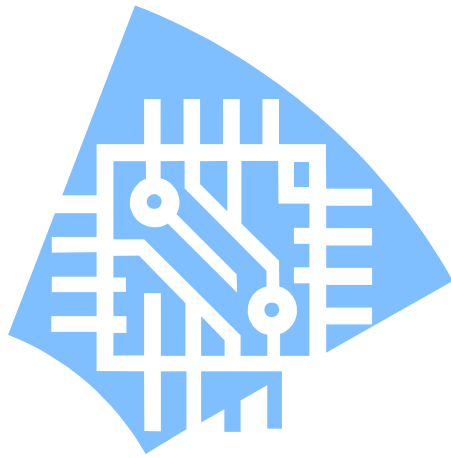
A Winning Product



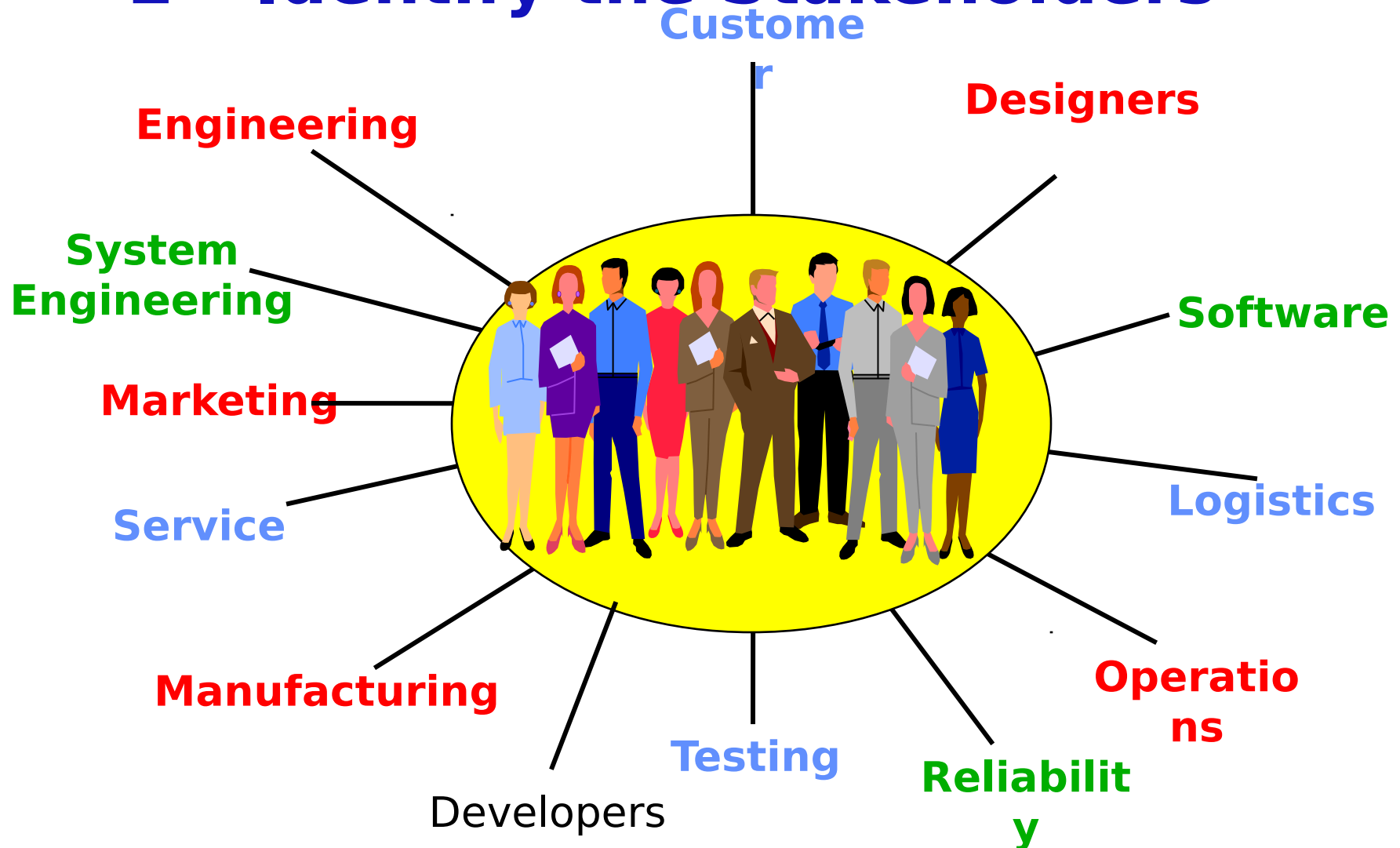
On Time
On Budget
Required
Functions Right
Quality



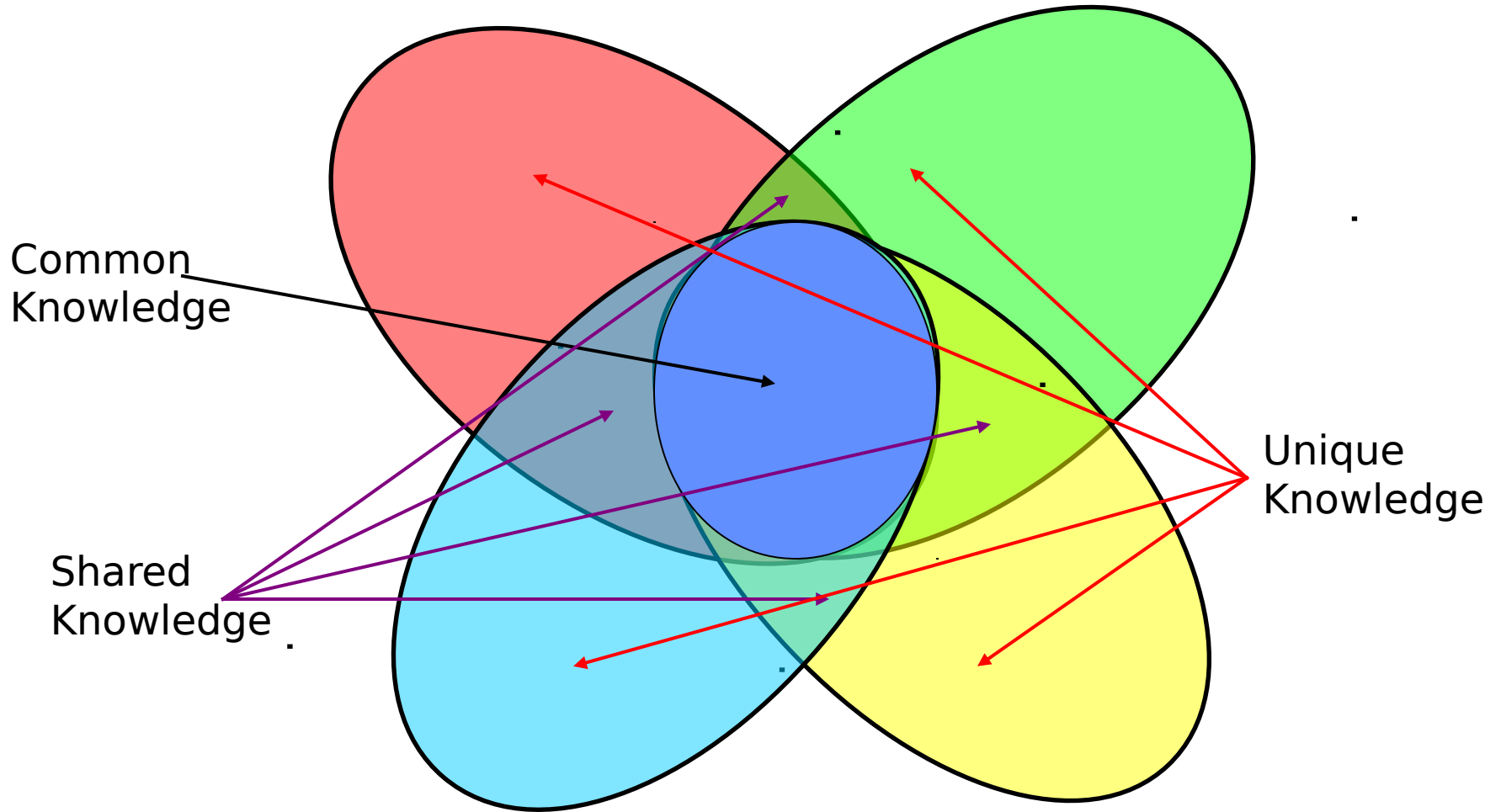
1 - Define the NEED



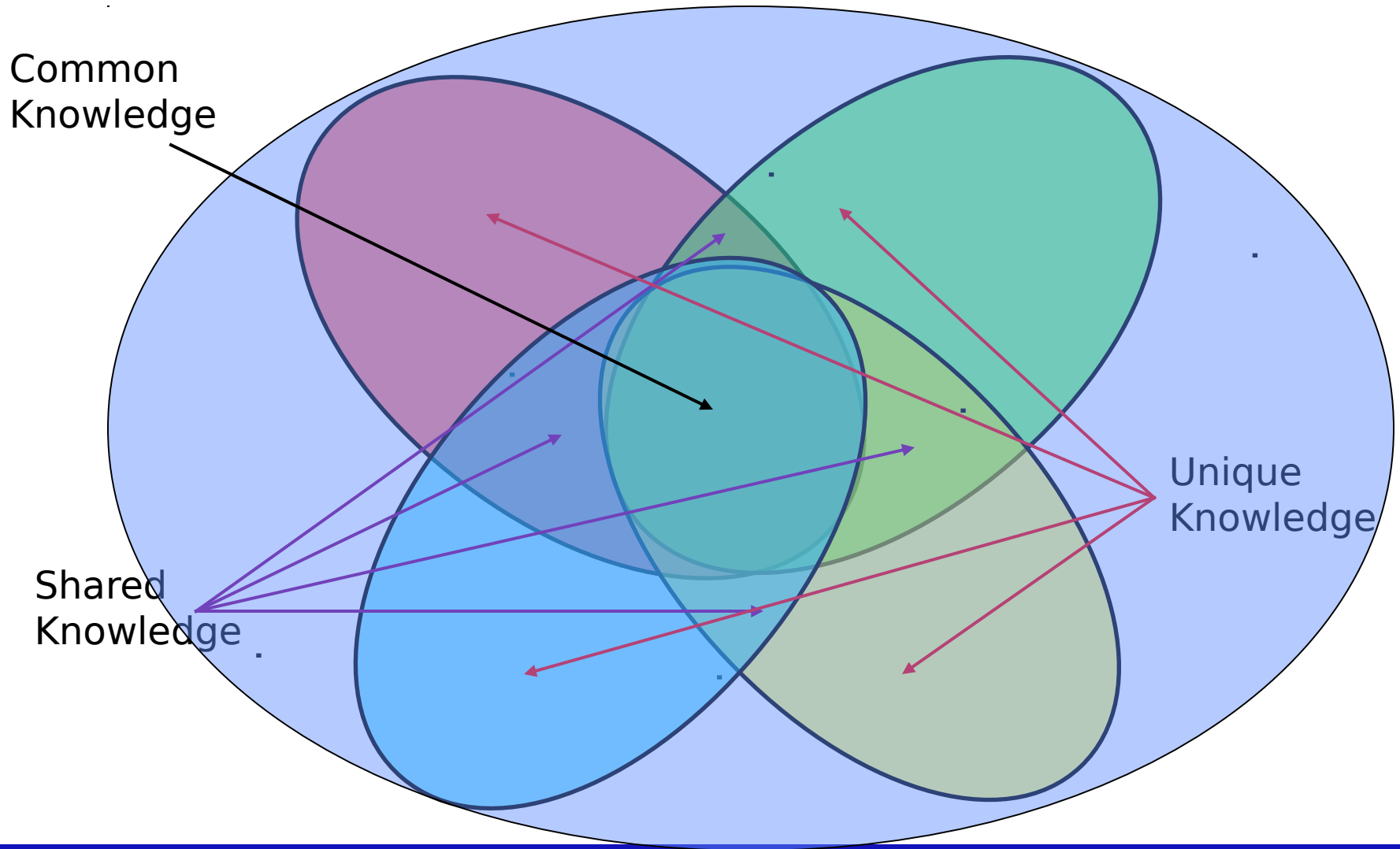
2 - Identify the Stakeholders



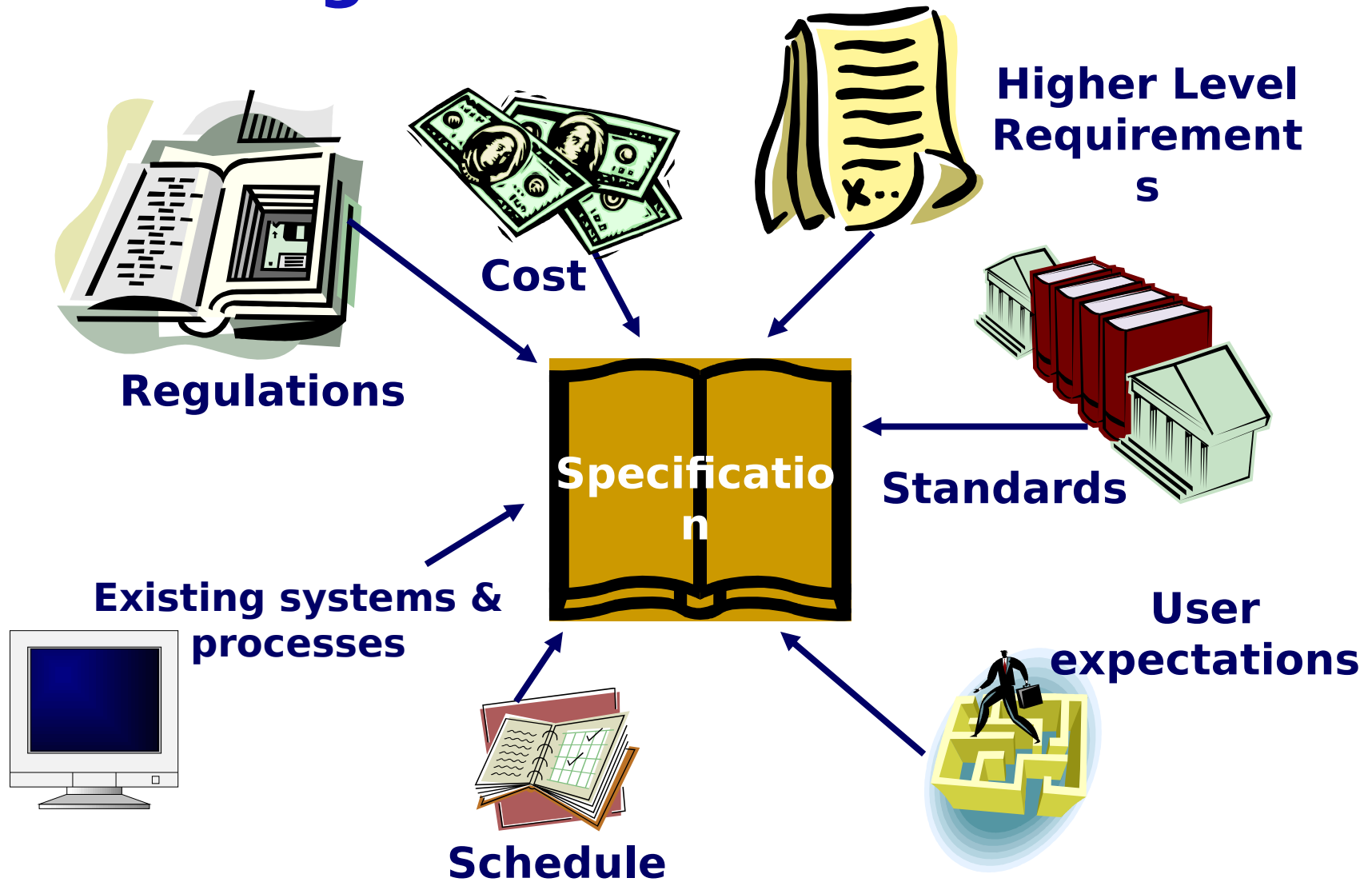
Stakeholder Knowledge



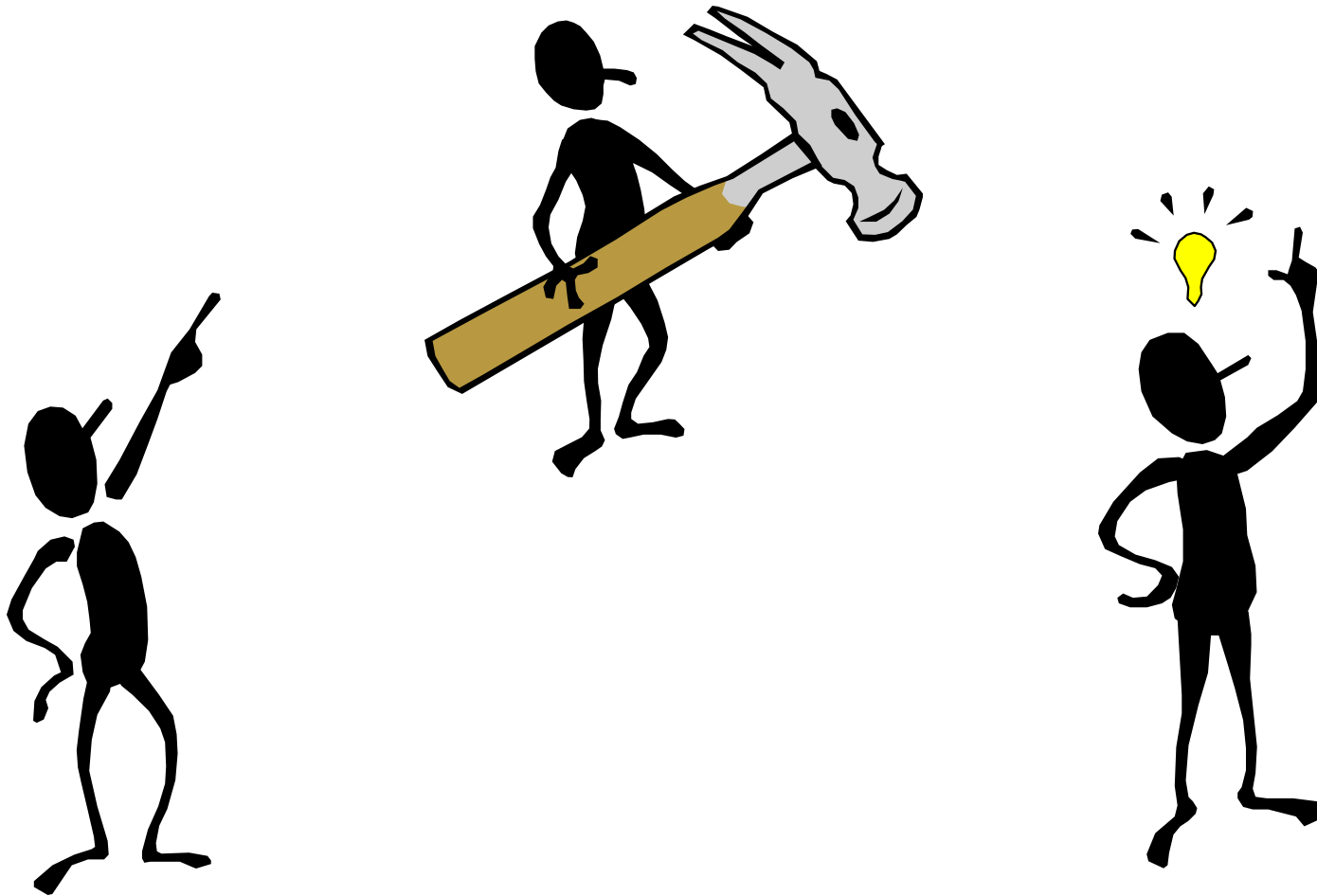
Create Common Vision



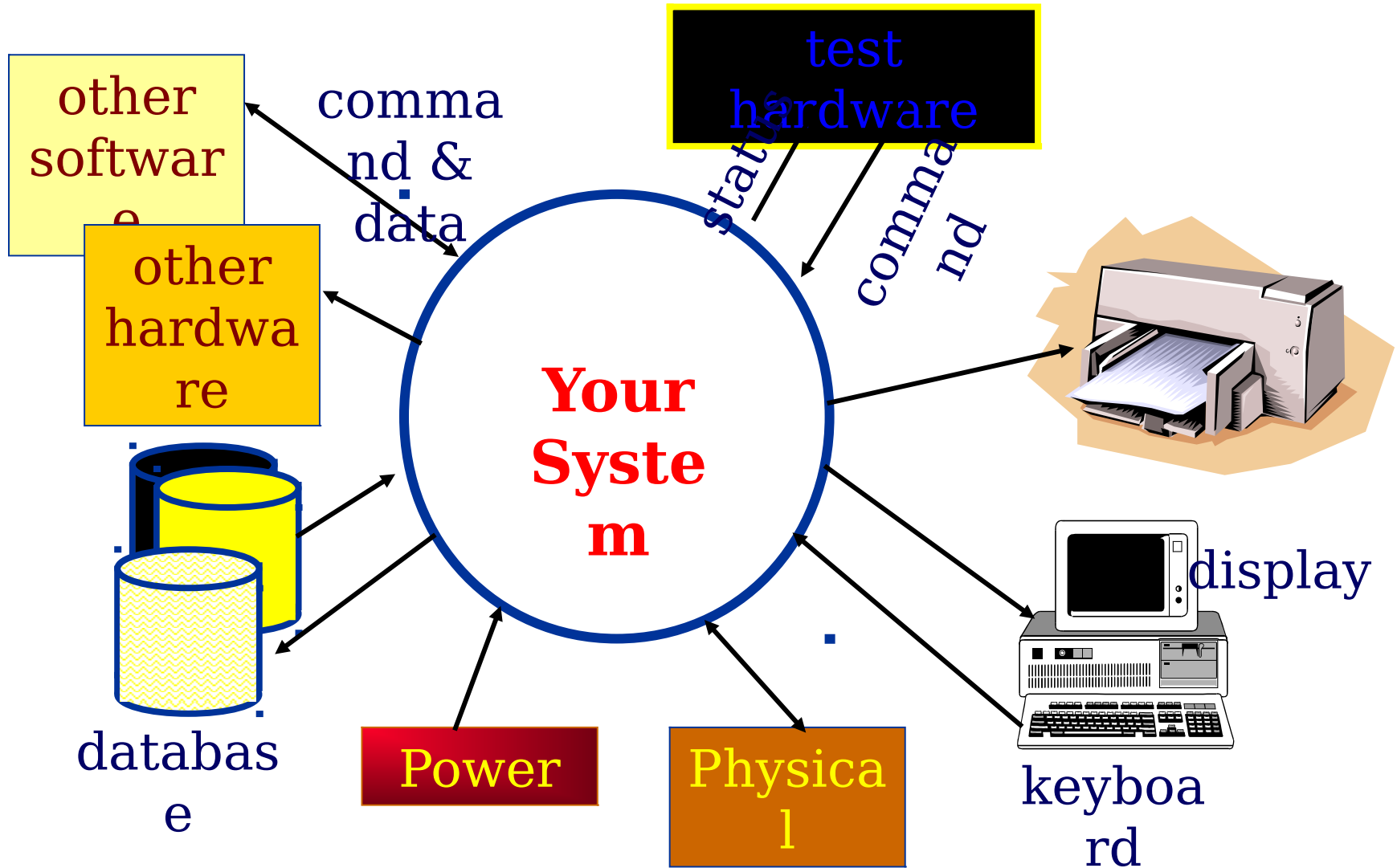
3 - Recognize the Drivers



4 - Gather Operational Concepts



5 - Define External Interfaces



No Surprises

**People who write bad requirements
should not be surprised
when they get bad products**



**But they
always
are.**

**Ivy
Hooks**

